



3/8/2010

Statistics - Marin County - SFR & Condo	11/30/09	12/7/09	12/14/09	12/21/09
Number of ACTIVE Listings within All Marin Cities	804	748	713	655
Number of CONTINGENT/PENDING Listings within All Marin Cities	465	437	425	409
Number of SOLD Listings within All Marin Cities - YTD	1904	1966	2015	2072
Average DOM All Marin Cities	133	134	135	136
% In Contract	36.64%	36.88%	37.35%	38.44%
Number of ACTIVE Listings within 13 Marin Cities*	730	676	644	591
Number of CONTINGENT/PENDING Listings within 13 Marin Cities*	448	419	406	390
Number of SOLD Listings within 13 Marin Cities* - YTD	1854	1913	1958	2012
Average DOM 13 Marin Cities*	128	128	128	128
% In Contract	38.03%	38.26%	38.67%	39.76%

*13 Marin Cities: Belvedere, Corte Madera, Fairfax, Greenbrae, Kentfield, Larkspur, Mill Valley, Novato, Ross, San Anselmo, San Rafael, Sausalito, & Tiburon



Statistics - Marin County (13 Cities) - SFR	11/30/09	12/7/09	12/14/09	12/21/09
\$0 - \$999K				
Active	249	232	220	210
Active Price per Sq. Ft.	\$482	\$475	\$463	\$454
Contingent/Pending	234	217	207	192
% In Contract	48.45%	48.33%	48.48%	47.76%
Sold (THIS year)	992	1027	1049	1080
Sold (LAST year)	714	729	744	758
% of Change (Sold)	38.94%	40.88%	40.99%	42.48%
Sold Price per Sq. Ft. (THIS year)	\$504	\$504	\$503	\$505
Sold Price per Sq. Ft. (LAST year)	\$539	\$538	\$537	\$537
% of Change (Sq. Ft.)	-6.48%	-6.27%	-6.23%	-5.86%
\$1M - \$2M				
Active	196	180	167	145
Active Price per Sq. Ft.	\$582	\$586	\$585	\$587
Contingent/Pending	57	55	58	52
% In Contract	22.53%	23.40%	25.78%	26.40%
Sold (THIS year)	310	317	322	335
Sold (LAST year)	480	483	487	490
% of Change (Sold)	-35.42%	-34.37%	-33.88%	-31.63%
Sold Price per Sq. Ft. (THIS year)	\$563	\$562	\$561	\$563
Sold Price per Sq. Ft. (LAST year)	\$587	\$587	\$650	\$649
% of Change (Sq. Ft.)	-4.17%	-4.29%	-13.71%	-13.30%
\$2M - \$4M				
Active	88	76	71	67
Active Price per Sq. Ft.	\$556	\$553	\$543	\$551
Contingent/Pending	22	19	17	16
% In Contract	20.00%	20.00%	19.32%	19.28%
Sold (THIS year)	86	91	94	98
Sold (LAST year)	176	176	177	180
% of Change (Sold)	-51.14%	-48.30%	-46.89%	-45.56%
Sold Price per Sq. Ft. (THIS year)	\$587	\$585	\$587	\$588
Sold Price per Sq. Ft. (LAST year)	\$731	\$731	\$732	\$731
% of Change (Sq. Ft.)	-19.73%	-19.95%	-19.76%	-19.64%
\$4M+				
Active	40	38	40	37
Active Price per Sq. Ft.	\$604	\$627	\$622	\$632
Contingent/Pending	5	4	4	4
% In Contract	11.11%	9.52%	9.09%	9.76%
Sold (THIS year)	21	22	22	22
Sold (LAST year)	31	31	31	31
% of Change (Sold)	-32.26%	-29.03%	-29.03%	-29.03%
Sold Price per Sq. Ft. (THIS year)	\$444	\$440	\$440	\$440
Sold Price per Sq. Ft. (LAST year)	\$747	\$747	\$747	\$747
% of Change (Sq. Ft.)	-40.61%	-41.17%	-41.17%	-41.17%



Statistics - Marin County (13 Cities) - CONDO	11/30/09	12/7/09	12/14/09	12/21/09
ALL				
Active	157	150	146	132
Active Price per Sq. Ft.	\$358	\$358	\$355	\$340
Contingent/Pending	130	124	120	126
% In Contract	45.30%	45.26%	45.11%	48.84%
Sold (THIS year)	445	456	471	477
Sold (LAST year)	470	480	486	496
% of Change (Sold)	-5.32%	-5.00%	-3.09%	-3.83%
Sold Price per Sq. Ft. (THIS year)	\$328	\$328	\$331	\$331
Sold Price per Sq. Ft. (LAST year)	\$392	\$391	\$391	\$390
% of Change (Sq. Ft.)	-16.22%	-16.22%	-15.22%	-15.05%
TOTAL SFR & CONDO - Marin County (13 Cities)	11/30/09	12/7/09	12/14/09	12/21/09
Actives	730	676	644	591
Contingents/Pendings	448	419	406	390
Solds	1854	1913	1958	2012
Average DOM	128	128	128	128
% In Contract	38.03%	38.26%	38.67%	39.76%



Statistics - Belvedere - SFR	11/30/09	12/7/09	12/14/09	12/21/09
\$1M - \$2M				
Active	5	3	3	3
Active Price per Sq. Ft.	\$775	\$753	\$753	\$753
Contingent/Pending	0	0	0	0
% In Contract	0.00%	0.00%	0.00%	0.00%
Sold (THIS year)	2	2	2	2
Sold (LAST year)	0	0	1	1
% of Change (Sold)	0.00%	0.00%	200.00%	200.00%
Sold Price per Sq. Ft. (THIS year)	\$743	\$743	\$743	\$743
Sold Price per Sq. Ft. (LAST year)	\$0	\$0	\$827	\$827
% of Change (Sq. Ft.)	0.00%	0.00%	89.84%	89.84%
\$2M - \$4M				
Active	13	11	10	10
Active Price per Sq. Ft.	\$1,056	\$1,022	\$1,049	\$1,049
Contingent/Pending	4	3	2	2
% In Contract	23.53%	21.43%	16.67%	16.67%
Sold (THIS year)	10	11	12	12
Sold (LAST year)	15	15	16	16
% of Change (Sold)	-33.33%	-26.67%	-25.00%	-25.00%
Sold Price per Sq. Ft. (THIS year)	\$945	\$917	\$942	\$942
Sold Price per Sq. Ft. (LAST year)	\$924	\$924	\$938	\$938
% of Change (Sq. Ft.)	2.27%	-0.76%	0.43%	0.43%
\$4M+				
Active	11	11	11	8
Active Price per Sq. Ft.	\$2,028	\$2,028	\$1,900	\$2,139
Contingent/Pending	1	0	0	1
% In Contract	8.33%	0.00%	0.00%	11.11%
Sold (THIS year)	6	7	7	7
Sold (LAST year)	5	5	5	5
% of Change (Sold)	20.00%	40.00%	40.00%	40.00%
Sold Price per Sq. Ft. (THIS year)	\$1,115	\$1,061	\$1,061	\$1,061
Sold Price per Sq. Ft. (LAST year)	\$1,441	\$1,441	\$1,441	\$1,441
% of Change (Sq. Ft.)	-22.62%	-26.37%	-26.37%	-26.37%
TOTAL SFR - Belvedere				
Actives	29	25	24	21
Contingents/Pendings	5	3	2	3
Solds	19	21	22	22
Average DOM	152	162	177	176
% In Contract	14.71%	10.71%	7.69%	12.50%



Statistics - Corte Madera - SFR	11/30/09	12/7/09	12/14/09	12/21/09
\$0 - \$999K				
Active	4	3	4	4
Active Price per Sq. Ft.	\$488	\$481	\$478	\$478
Contingent/Pending	3	2	2	2
% In Contract	42.86%	40.00%	33.33%	33.33%
Sold (THIS year)	49	49	49	49
Sold (LAST year)	29	30	30	30
% of Change (Sold)	68.97%	63.33%	63.33%	63.33%
Sold Price per Sq. Ft. (THIS year)	\$529	\$529	\$529	\$529
Sold Price per Sq. Ft. (LAST year)	\$607	\$606	\$606	\$606
% of Change (Sq. Ft.)	-12.85%	-12.71%	-12.71%	-12.71%
\$1M - \$2M				
Active	9	7	6	6
Active Price per Sq. Ft.	\$582	\$573	\$594	\$594
Contingent/Pending	1	2	2	2
% In Contract	10.00%	22.22%	25.00%	25.00%
Sold (THIS year)	16	16	16	16
Sold (LAST year)	35	35	36	36
% of Change (Sold)	-54.29%	-54.29%	-55.56%	-55.56%
Sold Price per Sq. Ft. (THIS year)	\$562	\$562	\$562	\$562
Sold Price per Sq. Ft. (LAST year)	\$644	\$644	\$639	\$639
% of Change (Sq. Ft.)	-12.73%	-12.73%	-12.05%	-12.05%
\$2M - \$4M				
Active	0	0	0	0
Active Price per Sq. Ft.	\$0	\$0	\$0	\$0
Contingent/Pending	0	0	0	0
% In Contract	0.00%	0.00%	0.00%	0.00%
Sold (THIS year)	2	2	2	2
Sold (LAST year)	6	6	6	6
% of Change (Sold)	-66.67%	-66.67%	-66.67%	-66.67%
Sold Price per Sq. Ft. (THIS year)	\$756	\$756	\$756	\$756
Sold Price per Sq. Ft. (LAST year)	\$874	\$874	\$874	\$874
% of Change (Sq. Ft.)	-13.50%	-13.50%	-13.50%	-13.50%

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Statistics - Corte Madera - CONDO	11/30/09	12/7/09	12/14/09	12/21/09
ALL				
Active	3	3	4	4
Active Price per Sq. Ft.	\$469	\$443	\$443	\$443
Contingent/Pending	6	5	5	4
% In Contract	66.67%	62.50%	55.56%	50.00%
Sold (THIS year)	16	17	17	17
Sold (LAST year)	18	18	18	18
% of Change (Sold)	-11.11%	-5.56%	-5.56%	-5.56%
Sold Price per Sq. Ft. (THIS year)	\$396	\$394	\$394	\$394
Sold Price per Sq. Ft. (LAST year)	\$439	\$439	\$439	\$439
% of Change (Sq. Ft.)	-9.79%	-10.25%	-10.25%	-10.25%
TOTAL SFR & CONDO - Corte Madera	11/30/09	12/7/09	12/14/09	12/21/09
Actives	16	13	14	14
Contingents/Pendings	10	9	9	8
Solds	83	84	84	84
Average DOM	91	86	78	85
% In Contract	38.46%	40.91%	39.13%	36.36%



Statistics - Fairfax - SFR	11/30/09	12/7/09	12/14/09	12/21/09
\$0 - \$999K				
Active	15	13	9	7
Active Price per Sq. Ft.	\$386	\$400	\$399	\$373
Contingent/Pending	11	10	12	9
% In Contract	42.31%	43.48%	57.14%	56.25%
Sold (THIS year)	53	55	55	58
Sold (LAST year)	44	46	46	48
% of Change (Sold)	20.45%	19.57%	19.57%	20.83%
Sold Price per Sq. Ft. (THIS year)	\$422	\$420	\$420	\$422
Sold Price per Sq. Ft. (LAST year)	\$477	\$471	\$471	\$471
% of Change (Sq. Ft.)	-11.53%	-10.83%	-10.83%	-10.40%
\$1M - \$2M				
Active	3	3	2	1
Active Price per Sq. Ft.	\$389	\$389	\$410	\$410
Contingent/Pending	1	1	2	3
% In Contract	25.00%	25.00%	50.00%	75.00%
Sold (THIS year)	4	4	4	4
Sold (LAST year)	8	8	8	8
% of Change (Sold)	-50.00%	-50.00%	-50.00%	-50.00%
Sold Price per Sq. Ft. (THIS year)	\$444	\$444	\$444	\$444
Sold Price per Sq. Ft. (LAST year)	\$489	\$489	\$489	\$489
% of Change (Sq. Ft.)	-9.20%	-9.20%	-9.20%	-9.20%
Statistics - Fairfax - CONDO				
ALL				
Active	1	1	1	0
Active Price per Sq. Ft.	\$374	\$374	\$288	\$0
Contingent/Pending	4	4	4	4
% In Contract	80.00%	80.00%	80.00%	0.00%
Sold (THIS year)	2	2	2	2
Sold (LAST year)	8	8	8	8
% of Change (Sold)	-75.00%	-75.00%	-75.00%	-75.00%
Sold Price per Sq. Ft. (THIS year)	\$345	\$345	\$345	\$345
Sold Price per Sq. Ft. (LAST year)	\$397	\$397	\$397	\$397
% of Change (Sq. Ft.)	-13.10%	-13.10%	-13.10%	-13.10%
TOTAL SFR & CONDO - Fairfax				
Actives	19	17	12	8
Contingents/Pendings	16	15	18	16
Solds	59	61	61	64
Average DOM	136	130	142	127
% In Contract	45.71%	46.88%	60.00%	66.67%



Statistics - Greenbrae - SFR	11/30/09	12/7/09	12/14/09	12/21/09
\$0 - \$999K				
Active	3	3	2	2
Active Price per Sq. Ft.	\$454	\$454	\$444	\$444
Contingent/Pending	2	1	2	3
% In Contract	40.00%	25.00%	50.00%	60.00%
Sold (THIS year)	15	16	16	16
Sold (LAST year)	8	8	8	8
% of Change (Sold)	87.50%	100.00%	100.00%	100.00%
Sold Price per Sq. Ft. (THIS year)	\$482	\$482	\$482	\$482
Sold Price per Sq. Ft. (LAST year)	\$546	\$546	\$546	\$546
% of Change (Sq. Ft.)	-11.72%	-11.72%	-11.72%	-11.72%
\$1M - \$2M				
Active	10	7	6	6
Active Price per Sq. Ft.	\$604	\$592	\$588	\$588
Contingent/Pending	4	1	1	1
% In Contract	28.57%	12.50%	14.29%	14.29%
Sold (THIS year)	22	25	26	26
Sold (LAST year)	21	21	21	22
% of Change (Sold)	4.76%	19.05%	23.81%	18.18%
Sold Price per Sq. Ft. (THIS year)	\$559	\$549	\$548	\$548
Sold Price per Sq. Ft. (LAST year)	\$575	\$575	\$575	\$565
% of Change (Sq. Ft.)	-2.78%	-4.52%	-4.70%	-3.01%
\$2M - \$4M				
Active	1	1	1	1
Active Price per Sq. Ft.	\$689	\$689	\$689	\$689
Contingent/Pending	0	0	0	0
% In Contract	0.00%	0.00%	0.00%	0.00%
Sold (THIS year)	0	0	0	0
Sold (LAST year)	4	4	4	4
% of Change (Sold)	-100.00%	-100.00%	-100.00%	-100.00%
Sold Price per Sq. Ft. (THIS year)	\$0	\$0	\$0	\$0
Sold Price per Sq. Ft. (LAST year)	\$717	\$717	\$717	\$717
% of Change (Sq. Ft.)	-100.00%	-100.00%	-100.00%	-100.00%



Statistics - Greenbrae - CONDO	11/30/09	12/7/09	12/14/09	12/21/09
ALL				
Active	13	12	12	11
Active Price per Sq. Ft.	\$392	\$386	\$389	\$395
Contingent/Pending	9	8	8	9
% In Contract	40.91%	40.00%	40.00%	45.00%
Sold (THIS year)	15	16	17	18
Sold (LAST year)	23	23	23	25
% of Change (Sold)	-34.78%	-30.43%	-26.09%	-28.00%
Sold Price per Sq. Ft. (THIS year)	\$386	\$386	\$382	\$379
Sold Price per Sq. Ft. (LAST year)	\$436	\$436	\$436	\$433
% of Change (Sq. Ft.)	-11.47%	-11.47%	-12.39%	-12.47%
TOTAL SFR & CONDO - Greenbrae	11/30/09	12/7/09	12/14/09	12/21/09
Actives	27	23	21	20
Contingents/Pendings	15	10	11	13
Solds	52	57	59	60
Average DOM	91	99	96	104
% In Contract	35.71%	30.30%	34.38%	39.39%



Statistics - Kentfield - SFR	11/30/09	12/7/09	12/14/09	12/21/09
\$0 - \$999K				
Active	2	2	2	2
Active Price per Sq. Ft.	\$437	\$423	\$423	\$423
Contingent/Pending	1	0	0	0
% In Contract	33.33%	0.00%	0.00%	0.00%
Sold (THIS year)	6	7	7	7
Sold (LAST year)	5	5	5	5
% of Change (Sold)	20.00%	40.00%	40.00%	40.00%
Sold Price per Sq. Ft. (THIS year)	\$507	\$488	\$488	\$488
Sold Price per Sq. Ft. (LAST year)	\$629	\$629	\$629	\$629
% of Change (Sq. Ft.)	-19.40%	-22.42%	-22.42%	-22.42%
\$1M - \$2M				
Active	9	9	8	6
Active Price per Sq. Ft.	\$602	\$657	\$630	\$665
Contingent/Pending	7	8	7	7
% In Contract	43.75%	47.06%	46.67%	53.85%
Sold (THIS year)	15	15	16	17
Sold (LAST year)	17	17	17	17
% of Change (Sold)	-11.76%	-11.76%	-5.88%	0.00%
Sold Price per Sq. Ft. (THIS year)	\$605	\$605	\$597	\$597
Sold Price per Sq. Ft. (LAST year)	\$666	\$666	\$666	\$666
% of Change (Sq. Ft.)	-9.16%	-9.16%	-10.36%	-10.36%
\$2M - \$4M				
Active	4	3	2	2
Active Price per Sq. Ft.	\$871	\$958	\$804	\$804
Contingent/Pending	4	4	4	3
% In Contract	50.00%	57.14%	66.67%	60.00%
Sold (THIS year)	8	8	8	9
Sold (LAST year)	17	17	17	17
% of Change (Sold)	-52.94%	-52.94%	-52.94%	-47.06%
Sold Price per Sq. Ft. (THIS year)	\$715	\$715	\$715	\$720
Sold Price per Sq. Ft. (LAST year)	\$853	\$853	\$853	\$853
% of Change (Sq. Ft.)	-16.18%	-16.18%	-16.18%	-15.59%
\$4M+				
Active	2	1	2	2
Active Price per Sq. Ft.	\$1,025	\$1,125	\$1,016	\$1,016
Contingent/Pending	0	0	0	0
% In Contract	0.00%	0.00%	0.00%	0.00%
Sold (THIS year)	4	4	4	4
Sold (LAST year)	3	3	3	3
% of Change (Sold)	133.33%	133.33%	133.33%	133.33%
Sold Price per Sq. Ft. (THIS year)	\$1,114	\$1,114	\$1,114	\$1,114
Sold Price per Sq. Ft. (LAST year)	\$1,051	\$1,051	\$1,051	\$1,051
% of Change (Sq. Ft.)	105.99%	105.99%	105.99%	105.99%

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TOTAL SFR - Kentfield	11/30/09	12/7/09	12/14/09	12/21/09
Actives	17	15	14	12
Contingents/Pendings	12	12	11	10
Solds	33	34	35	37
Average DOM	95	78	75	76
% In Contract	41.38%	44.44%	44.00%	45.45%



Statistics - Larkspur - SFR	11/30/09	12/7/09	12/14/09	12/21/09
\$0 - \$999K				
Active	4	5	4	4
Active Price per Sq. Ft.	\$747	\$641	\$625	\$625
Contingent/Pending	6	5	3	3
% In Contract	60.00%	50.00%	42.86%	42.86%
Sold (THIS year)	18	18	20	20
Sold (LAST year)	5	5	5	5
% of Change (Sold)	260.00%	260.00%	300.00%	300.00%
Sold Price per Sq. Ft. (THIS year)	\$597	\$597	\$598	\$598
Sold Price per Sq. Ft. (LAST year)	\$648	\$648	\$648	\$648
% of Change (Sq. Ft.)	-7.87%	-7.87%	-7.72%	-7.72%
\$1M - \$2M				
Active	12	10	11	9
Active Price per Sq. Ft.	\$600	\$606	\$600	\$607
Contingent/Pending	3	2	2	2
% In Contract	20.00%	16.67%	15.38%	18.18%
Sold (THIS year)	22	23	23	23
Sold (LAST year)	27	27	27	27
% of Change (Sold)	-18.52%	-14.81%	-14.81%	-14.81%
Sold Price per Sq. Ft. (THIS year)	\$548	\$543	\$543	\$543
Sold Price per Sq. Ft. (LAST year)	\$687	\$687	\$687	\$687
% of Change (Sq. Ft.)	-20.23%	-20.96%	-20.96%	-20.96%
\$2M - \$4M				
Active	0	0	0	0
Active Price per Sq. Ft.	\$0	\$0	\$0	\$0
Contingent/Pending	0	0	0	1
% In Contract	0.00%	0.00%	0.00%	0.00%
Sold (THIS year)	3	3	3	3
Sold (LAST year)	12	12	12	12
% of Change (Sold)	-75.00%	-75.00%	-75.00%	-75.00%
Sold Price per Sq. Ft. (THIS year)	\$751	\$751	\$751	\$751
Sold Price per Sq. Ft. (LAST year)	\$839	\$839	\$839	\$839
% of Change (Sq. Ft.)	-10.49%	-10.49%	-10.49%	-10.49%



Statistics - Larkspur - CONDO	11/30/09	12/7/09	12/14/09	12/21/09
ALL				
Active	7	6	6	6
Active Price per Sq. Ft.	\$465	\$461	\$461	\$461
Contingent/Pending	3	3	2	2
% In Contract	30.00%	33.33%	25.00%	25.00%
Sold (THIS year)	1	1	2	2
Sold (LAST year)	17	17	17	17
% of Change (Sold)	-94.12%	-94.12%	-88.24%	-88.24%
Sold Price per Sq. Ft. (THIS year)	\$426	\$426	\$479	\$479
Sold Price per Sq. Ft. (LAST year)	\$557	\$557	\$557	\$557
% of Change (Sq. Ft.)	-23.52%	-23.52%	-14.00%	-14.00%
TOTAL SFR & CONDO - Larkspur	11/30/09	12/7/09	12/14/09	12/21/09
Actives	23	21	21	19
Contingents/Pendings	12	10	7	8
Solds	44	45	48	48
Average DOM	83	92	96	98
% In Contract	34.29%	32.26%	25.00%	29.63%



Statistics -Mill Valley - SFR	11/30/09	12/7/09	12/14/09	12/21/09
\$0 - \$999K				
Active	24	26	27	23
Active Price per Sq. Ft.	\$704	\$679	\$636	\$637
Contingent/Pending	21	18	15	12
% In Contract	46.67%	40.91%	35.71%	34.29%
Sold (THIS year)	104	108	112	117
Sold (LAST year)	59	60	60	60
% of Change (Sold)	76.27%	80.00%	86.67%	95.00%
Sold Price per Sq. Ft. (THIS year)	\$494	\$495	\$493	\$491
Sold Price per Sq. Ft. (LAST year)	\$599	\$596	\$596	\$596
% of Change (Sq. Ft.)	-17.53%	-16.95%	-17.28%	-17.62%
\$1M - \$2M				
Active	46	42	36	33
Active Price per Sq. Ft.	\$628	\$610	\$600	\$589
Contingent/Pending	15	16	17	13
% In Contract	24.59%	27.59%	32.08%	28.26%
Sold (THIS year)	77	78	79	84
Sold (LAST year)	112	113	113	114
% of Change (Sold)	-31.25%	-30.97%	-30.09%	-26.32%
Sold Price per Sq. Ft. (THIS year)	\$566	\$566	\$564	\$568
Sold Price per Sq. Ft. (LAST year)	\$706	\$704	\$704	\$703
% of Change (Sq. Ft.)	-19.83%	-19.60%	-19.89%	-19.20%
\$2M - \$4M				
Active	20	14	14	13
Active Price per Sq. Ft.	\$706	\$696	\$696	\$695
Contingent/Pending	3	3	4	4
% In Contract	13.04%	17.65%	22.22%	23.53%
Sold (THIS year)	19	20	20	20
Sold (LAST year)	40	40	40	40
% of Change (Sold)	-52.50%	-50.00%	-50.00%	-50.00%
Sold Price per Sq. Ft. (THIS year)	\$762	\$760	\$760	\$760
Sold Price per Sq. Ft. (LAST year)	\$839	\$839	\$839	\$839
% of Change (Sq. Ft.)	-9.18%	-9.42%	-9.42%	-9.42%
\$4M+				
Active	4	4	4	4
Active Price per Sq. Ft.	\$1,002	\$1,002	\$1,002	\$1,002
Contingent/Pending	0	0	0	0
% In Contract	0.00%	0.00%	0.00%	0.00%
Sold (THIS year)	2	2	2	2
Sold (LAST year)	4	4	4	4
% of Change (Sold)	-50.00%	-50.00%	-50.00%	-50.00%
Sold Price per Sq. Ft. (THIS year)	\$905	\$905	\$905	\$905
Sold Price per Sq. Ft. (LAST year)	\$905	\$905	\$905	\$905
% of Change (Sq. Ft.)	0.00%	0.00%	0.00%	0.00%

All data deemed reliable, but not guaranteed and may contain errors and omissions.



Statistics - Mill Valley - CONDO	11/30/09	12/7/09	12/14/09	12/21/09
ALL				
Active	12	7	7	4
Active Price per Sq. Ft.	\$540	\$572	\$572	\$566
Contingent/Pending	7	8	7	8
% In Contract	36.84%	53.33%	50.00%	66.67%
Sold (THIS year)	24	24	25	25
Sold (LAST year)	33	33	35	35
% of Change (Sold)	-27.27%	-27.27%	-28.57%	-28.57%
Sold Price per Sq. Ft. (THIS year)	\$471	\$471	\$470	\$470
Sold Price per Sq. Ft. (LAST year)	\$563	\$563	\$560	\$560
% of Change (Sq. Ft.)	-16.34%	-16.34%	-16.07%	-16.07%
TOTAL SFR & CONDO - Mill Valley	11/30/09	12/7/09	12/14/09	12/21/09
Actives	106	93	88	77
Contingents/Pendings	46	45	43	37
Solds	226	232	238	248
Average DOM	115	118	119	123
% In Contract	30.26%	32.61%	32.82%	32.46%



Statistics - Novato - SFR	11/30/09	12/7/09	12/14/09	12/21/09
\$0 - \$999K				
Active	69	69	72	72
Active Price per Sq. Ft.	\$315	\$312	\$311	\$310
Contingent/Pending	104	99	92	90
% In Contract	60.12%	58.93%	56.10%	55.56%
Sold (THIS year)	340	352	361	370
Sold (LAST year)	286	291	298	308
% of Change (Sold)	18.88%	20.96%	21.14%	20.13%
Sold Price per Sq. Ft. (THIS year)	\$303	\$303	\$303	\$302
Sold Price per Sq. Ft. (LAST year)	\$352	\$351	\$351	\$350
% of Change (Sq. Ft.)	-13.92%	-13.68%	-13.68%	-13.71%
\$1M - \$2M				
Active	26	25	23	22
Active Price per Sq. Ft.	\$374	\$368	\$372	\$371
Contingent/Pending	6	5	6	6
% In Contract	18.75%	16.67%	20.69%	21.43%
Sold (THIS year)	33	33	33	34
Sold (LAST year)	62	63	63	63
% of Change (Sold)	-46.77%	-47.62%	-47.62%	-46.03%
Sold Price per Sq. Ft. (THIS year)	\$328	\$328	\$328	\$328
Sold Price per Sq. Ft. (LAST year)	\$371	\$371	\$371	\$371
% of Change (Sq. Ft.)	-11.59%	-11.59%	-11.59%	-11.59%
\$2M - \$4M				
Active	1	1	1	1
Active Price per Sq. Ft.	\$337	\$337	\$337	\$337
Contingent/Pending	0	0	0	0
% In Contract	0.00%	0.00%	0.00%	0.00%
Sold (THIS year)	2	2	2	2
Sold (LAST year)	0	0	0	0
% of Change (Sold)	100.00%	100.00%	100.00%	100.00%
Sold Price per Sq. Ft. (THIS year)	\$461	\$461	\$461	\$461
Sold Price per Sq. Ft. (LAST year)	\$0	\$0	\$0	\$0
% of Change (Sq. Ft.)	100.00%	100.00%	100.00%	100.00%



Statistics - Novato - CONDO	11/30/09	12/7/09	12/14/09	12/21/09
ALL				
Active	30	28	26	23
Active Price per Sq. Ft.	\$238	\$244	\$257	\$257
Contingent/Pending	50	49	48	49
% In Contract	62.50%	63.64%	64.86%	68.06%
Sold (THIS year)	170	172	178	180
Sold (LAST year)	167	172	172	176
% of Change (Sold)	1.80%	0.00%	3.49%	2.27%
Sold Price per Sq. Ft. (THIS year)	\$230	\$231	\$230	\$231
Sold Price per Sq. Ft. (LAST year)	\$275	\$273	\$273	\$273
% of Change (Sq. Ft.)	-16.36%	-15.38%	-15.75%	-15.38%
TOTAL SFR & CONDO - Novato	11/30/09	12/7/09	12/14/09	12/21/09
Actives	126	123	122	118
Contingents/Pendings	160	153	146	145
Solds	545	559	574	586
Average DOM	104	99	96	100
% In Contract	55.94%	55.43%	54.48%	55.13%



Statistics - Ross - SFR	11/30/09	12/7/09	12/14/09	12/21/09
\$0 - \$999K				
Active	2	2	2	3
Active Price per Sq. Ft.	\$674	\$674	\$595	\$554
Contingent/Pending	0	0	0	0
% In Contract	0.00%	0.00%	0.00%	0.00%
Sold (THIS year)	2	2	2	2
Sold (LAST year)	1	2	2	2
% of Change (Sold)	300.00%	200.00%	200.00%	200.00%
Sold Price per Sq. Ft. (THIS year)	\$618	\$618	\$618	\$618
Sold Price per Sq. Ft. (LAST year)	\$800	\$800	\$800	\$800
% of Change (Sq. Ft.)	177.25%	177.25%	177.25%	177.25%
\$1M - \$2M				
Active	4	4	4	3
Active Price per Sq. Ft.	\$671	\$814	\$814	\$814
Contingent/Pending	3	3	3	2
% In Contract	42.86%	42.86%	42.86%	40.00%
Sold (THIS year)	13	13	13	14
Sold (LAST year)	9	9	9	9
% of Change (Sold)	44.44%	44.44%	44.44%	55.56%
Sold Price per Sq. Ft. (THIS year)	\$734	\$734	\$734	\$739
Sold Price per Sq. Ft. (LAST year)	\$856	\$856	\$856	\$856
% of Change (Sq. Ft.)	-14.25%	-14.25%	-14.25%	-13.67%
\$2M - \$4M				
Active	6	5	5	4
Active Price per Sq. Ft.	\$794	\$784	\$784	\$846
Contingent/Pending	1	2	2	1
% In Contract	14.29%	28.57%	28.57%	20.00%
Sold (THIS year)	14	14	14	16
Sold (LAST year)	14	14	14	14
% of Change (Sold)	0.00%	0.00%	0.00%	14.29%
Sold Price per Sq. Ft. (THIS year)	\$788	\$788	\$788	\$795
Sold Price per Sq. Ft. (LAST year)	\$892	\$892	\$892	\$892
% of Change (Sq. Ft.)	-11.66%	-11.66%	-11.66%	-10.87%
\$4M+				
Active	4	4	3	3
Active Price per Sq. Ft.	\$1,109	\$1,109	\$1,133	\$1,133
Contingent/Pending	2	2	3	3
% In Contract	33.33%	33.33%	50.00%	50.00%
Sold (THIS year)	3	3	3	3
Sold (LAST year)	5	5	5	5
% of Change (Sold)	-40.00%	-40.00%	-40.00%	-40.00%
Sold Price per Sq. Ft. (THIS year)	\$1,011	\$1,011	\$1,011	\$1,011
Sold Price per Sq. Ft. (LAST year)	\$1,141	\$1,141	\$1,141	\$1,141
% of Change (Sq. Ft.)	-11.39%	-11.39%	-11.39%	-11.39%



TOTAL SFR - Ross	11/30/09	12/7/09	12/14/09	12/21/09
Actives	16	15	14	13
Contingents/Pendings	6	7	8	6
Solds	32	32	32	35
Average DOM	138	131	146	156
% In Contract	27.27%	31.82%	36.36%	31.58%



Statistics - San Anselmo - SFR	11/30/09	12/7/09	12/14/09	12/21/09
\$0 - \$999K				
Active	35	27	23	18
Active Price per Sq. Ft.	\$443	\$445	\$441	\$448
Contingent/Pending	23	25	26	27
% In Contract	39.66%	48.08%	53.06%	60.00%
Sold (THIS year)	85	88	90	91
Sold (LAST year)	50	51	54	55
% of Change (Sold)	70.00%	72.55%	66.67%	65.45%
Sold Price per Sq. Ft. (THIS year)	\$493	\$493	\$490	\$491
Sold Price per Sq. Ft. (LAST year)	\$521	\$521	\$515	\$513
% of Change (Sq. Ft.)	-5.37%	-5.37%	-4.85%	-4.29%
\$1M - \$2M				
Active	16	16	16	13
Active Price per Sq. Ft.	\$508	\$507	\$502	\$500
Contingent/Pending	2	2	3	3
% In Contract	11.11%	11.11%	15.79%	18.75%
Sold (THIS year)	25	25	25	26
Sold (LAST year)	40	40	40	40
% of Change (Sold)	-37.50%	-37.50%	-37.50%	-35.00%
Sold Price per Sq. Ft. (THIS year)	\$506	\$506	\$506	\$508
Sold Price per Sq. Ft. (LAST year)	\$625	\$625	\$625	\$625
% of Change (Sq. Ft.)	-19.04%	-19.04%	-19.04%	-18.72%
\$2M - \$4M				
Active	2	1	2	1
Active Price per Sq. Ft.	\$595	\$525	\$542	\$559
Contingent/Pending	1	1	1	1
% In Contract	33.33%	50.00%	33.33%	50.00%
Sold (THIS year)	3	3	3	3
Sold (LAST year)	13	13	13	13
% of Change (Sold)	-76.92%	-76.92%	-76.92%	-76.92%
Sold Price per Sq. Ft. (THIS year)	\$553	\$553	\$553	\$553
Sold Price per Sq. Ft. (LAST year)	\$654	\$654	\$654	\$654
% of Change (Sq. Ft.)	-15.44%	-15.44%	-15.44%	-15.44%



Statistics - San Anselmo - CONDO	11/30/09	12/7/09	12/14/09	12/21/09
ALL				
Active	2	1	2	1
Active Price per Sq. Ft.	\$425	\$432	\$454	\$519
Contingent/Pending	0	1	1	1
% In Contract	0.00%	50.00%	33.33%	50.00%
Sold (THIS year)	8	8	8	8
Sold (LAST year)	4	4	4	4
% of Change (Sold)	100.00%	100.00%	100.00%	100.00%
Sold Price per Sq. Ft. (THIS year)	\$352	\$352	\$352	\$352
Sold Price per Sq. Ft. (LAST year)	\$465	\$465	\$465	\$465
% of Change (Sq. Ft.)	-24.30%	-24.30%	-24.30%	-24.30%
TOTAL SFR & CONDO - San Anselmo	11/30/09	12/7/09	12/14/09	12/21/09
Actives	55	45	43	33
Contingents/Pendings	26	29	31	32
Solds	121	124	126	128
Average DOM	92	88	85	89
% In Contract	32.10%	39.19%	41.89%	49.23%



Statistics - San Rafael - SFR	11/30/09	12/7/09	12/14/09	12/21/09
\$0 - \$999K				
Active	83	74	68	65
Active Price per Sq. Ft.	\$411	\$407	\$404	\$404
Contingent/Pending	57	53	51	44
% In Contract	40.71%	41.73%	42.86%	40.37%
Sold (THIS year)	296	306	311	323
Sold (LAST year)	218	222	227	228
% of Change (Sold)	35.78%	37.84%	37.00%	41.67%
Sold Price per Sq. Ft. (THIS year)	\$393	\$393	\$392	\$392
Sold Price per Sq. Ft. (LAST year)	\$453	\$451	\$449	\$450
% of Change (Sq. Ft.)	-13.25%	-12.86%	-12.69%	-12.89%
\$1M - \$2M				
Active	28	27	25	21
Active Price per Sq. Ft.	\$441	\$441	\$444	\$447
Contingent/Pending	8	9	8	7
% In Contract	22.22%	25.00%	24.24%	25.00%
Sold (THIS year)	40	42	44	46
Sold (LAST year)	92	92	92	92
% of Change (Sold)	-56.52%	-54.35%	-52.17%	-50.00%
Sold Price per Sq. Ft. (THIS year)	\$418	\$421	\$425	\$427
Sold Price per Sq. Ft. (LAST year)	\$504	\$504	\$504	\$504
% of Change (Sq. Ft.)	-17.06%	-16.47%	-15.67%	-15.28%
\$2M - \$4M				
Active	5	4	4	4
Active Price per Sq. Ft.	\$563	\$554	\$554	\$554
Contingent/Pending	2	0	0	0
% In Contract	28.57%	0.00%	0.00%	0.00%
Sold (THIS year)	5	7	7	7
Sold (LAST year)	14	14	14	14
% of Change (Sold)	-64.29%	-50.00%	-50.00%	-50.00%
Sold Price per Sq. Ft. (THIS year)	\$473	\$481	\$481	\$481
Sold Price per Sq. Ft. (LAST year)	\$631	\$631	\$631	\$631
% of Change (Sq. Ft.)	-25.04%	-23.77%	-23.77%	-23.77%



Statistics - San Rafael - CONDO	11/30/09	12/7/09	12/14/09	12/21/09
ALL				
Active	56	59	56	53
Active Price per Sq. Ft.	\$357	\$358	\$366	\$368
Contingent/Pending	39	35	34	37
% In Contract	41.05%	37.23%	37.78%	41.11%
Sold (THIS year)	160	165	171	173
Sold (LAST year)	133	135	139	142
% of Change (Sold)	20.30%	22.22%	23.02%	21.83%
Sold Price per Sq. Ft. (THIS year)	\$254	\$254	\$254	\$254
Sold Price per Sq. Ft. (LAST year)	\$300	\$300	\$298	\$298
% of Change (Sq. Ft.)	-15.33%	-15.33%	-14.77%	-14.77%
TOTAL SFR & CONDO - San Rafael	11/30/09	12/7/09	12/14/09	12/21/09
Actives	172	164	153	143
Contingents/Pendings	106	97	93	88
Solds	501	520	533	549
Average DOM	130	129	130	129
% In Contract	38.13%	37.16%	37.80%	38.10%



Statistics - Sausalito - SFR	11/30/09	12/7/09	12/14/09	12/21/09
\$0 - \$999K				
Active	7	7	6	7
Active Price per Sq. Ft.	\$511	\$573	\$573	\$576
Contingent/Pending	3	1	1	0
% In Contract	30.00%	12.50%	14.29%	0.00%
Sold (THIS year)	14	16	16	16
Sold (LAST year)	5	5	5	5
% of Change (Sold)	180.00%	220.00%	220.00%	220.00%
Sold Price per Sq. Ft. (THIS year)	\$562	\$585	\$585	\$585
Sold Price per Sq. Ft. (LAST year)	\$568	\$568	\$568	\$568
% of Change (Sq. Ft.)	-1.06%	2.99%	2.99%	2.99%
\$1M - \$2M				
Active	12	12	13	10
Active Price per Sq. Ft.	\$698	\$696	\$702	\$710
Contingent/Pending	1	1	1	1
% In Contract	7.69%	7.69%	7.14%	9.09%
Sold (THIS year)	14	14	14	15
Sold (LAST year)	22	22	22	23
% of Change (Sold)	-36.36%	-36.36%	-36.36%	-34.78%
Sold Price per Sq. Ft. (THIS year)	\$660	\$660	\$660	\$667
Sold Price per Sq. Ft. (LAST year)	\$813	\$813	\$813	\$813
% of Change (Sq. Ft.)	-18.82%	-18.82%	-18.82%	-17.96%
\$2M - \$4M				
Active	15	15	13	12
Active Price per Sq. Ft.	\$758	\$758	\$747	\$767
Contingent/Pending	1	1	1	0
% In Contract	6.25%	6.25%	7.14%	0.00%
Sold (THIS year)	4	4	4	4
Sold (LAST year)	11	11	11	11
% of Change (Sold)	-63.64%	-63.64%	-63.64%	-63.64%
Sold Price per Sq. Ft. (THIS year)	\$698	\$698	\$698	\$698
Sold Price per Sq. Ft. (LAST year)	\$902	\$902	\$902	\$902
% of Change (Sq. Ft.)	-22.62%	-22.62%	-22.62%	-22.62%
\$4M+				
Active	4	3	3	4
Active Price per Sq. Ft.	\$1,440	\$1,644	\$1,644	\$1,539
Contingent/Pending	0	0	0	0
% In Contract	0.00%	0.00%	0.00%	0.00%
Sold (THIS year)	0	0	0	0
Sold (LAST year)	1	1	1	1
% of Change (Sold)	0.00%	0.00%	0.00%	0.00%
Sold Price per Sq. Ft. (THIS year)	\$0	\$0	\$0	\$0
Sold Price per Sq. Ft. (LAST year)	\$989	\$989	\$989	\$989
% of Change (Sq. Ft.)	0.00%	0.00%	0.00%	0.00%



Statistics - Sausalito - CONDO	11/30/09	12/7/09	12/14/09	12/21/09
ALL				
Active	15	14	13	12
Active Price per Sq. Ft.	\$732	\$727	\$726	\$760
Contingent/Pending	9	8	8	8
% In Contract	37.50%	36.36%	38.10%	40.00%
Sold (THIS year)	37	38	38	38
Sold (LAST year)	29	31	31	32
% of Change (Sold)	27.59%	22.58%	22.58%	18.75%
Sold Price per Sq. Ft. (THIS year)	\$467	\$462	\$462	\$462
Sold Price per Sq. Ft. (LAST year)	\$537	\$535	\$535	\$528
% of Change (Sq. Ft.)	-13.04%	-13.64%	-13.64%	-12.50%
TOTAL SFR & CONDO - Sausalito	11/30/09	12/7/09	12/14/09	12/21/09
Actives	53	51	48	45
Contingents/Pendings	14	11	11	9
Solds	69	72	72	73
Average DOM	102	103	96	93
% In Contract	20.90%	17.74%	18.64%	16.67%



Statistics - Tiburon - SFR	11/30/09	12/7/09	12/14/09	12/21/09
\$0 - \$999K				
Active	1	1	1	3
Active Price per Sq. Ft.	\$690	\$690	\$690	\$636
Contingent/Pending	3	3	3	2
% In Contract	75.00%	75.00%	75.00%	40.00%
Sold (THIS year)	9	9	9	10
Sold (LAST year)	4	4	4	4
% of Change (Sold)	125.00%	125.00%	125.00%	150.00%
Sold Price per Sq. Ft. (THIS year)	\$579	\$579	\$579	\$603
Sold Price per Sq. Ft. (LAST year)	\$801	\$801	\$801	\$801
% of Change (Sq. Ft.)	-27.72%	-27.72%	-27.72%	-24.72%
\$1M - \$2M				
Active	16	15	14	12
Active Price per Sq. Ft.	\$690	\$608	\$598	\$579
Contingent/Pending	6	5	6	5
% In Contract	27.27%	25.00%	30.00%	29.41%
Sold (THIS year)	27	27	27	28
Sold (LAST year)	35	36	38	38
% of Change (Sold)	-22.86%	-25.00%	-28.95%	-26.32%
Sold Price per Sq. Ft. (THIS year)	\$640	\$640	\$640	\$645
Sold Price per Sq. Ft. (LAST year)	\$695	\$694	\$697	\$697
% of Change (Sq. Ft.)	-7.91%	-7.78%	-8.18%	-7.46%
\$2M - \$4M				
Active	21	21	19	19
Active Price per Sq. Ft.	\$863	\$862	\$856	\$859
Contingent/Pending	6	5	3	4
% In Contract	22.22%	19.23%	13.64%	17.39%
Sold (THIS year)	16	17	19	20
Sold (LAST year)	29	29	29	32
% of Change (Sold)	-44.83%	-41.38%	-34.48%	-37.50%
Sold Price per Sq. Ft. (THIS year)	\$725	\$726	\$731	\$723
Sold Price per Sq. Ft. (LAST year)	\$794	\$794	\$794	\$785
% of Change (Sq. Ft.)	-8.69%	-8.56%	-7.93%	-7.90%
\$4M+				
Active	15	15	17	16
Active Price per Sq. Ft.	\$1,245	\$1,245	\$1,385	\$1,385
Contingent/Pending	2	2	1	0
% In Contract	11.76%	11.76%	5.56%	0.00%
Sold (THIS year)	6	6	6	6
Sold (LAST year)	9	9	9	9
% of Change (Sold)	-33.33%	-33.33%	-33.33%	-33.33%
Sold Price per Sq. Ft. (THIS year)	\$1,025	\$1,025	\$1,025	\$1,025
Sold Price per Sq. Ft. (LAST year)	\$1,048	\$1,048	\$1,048	\$1,048
% of Change (Sq. Ft.)	-2.19%	-2.19%	-2.19%	-2.19%



Statistics - Tiburon - CONDO	11/30/09	12/7/09	12/14/09	12/21/09
ALL				
Active	18	19	19	18
Active Price per Sq. Ft.	\$661	\$659	\$659	\$655
Contingent/Pending	3	3	3	4
% In Contract	14.29%	13.64%	13.64%	18.18%
Sold (THIS year)	12	13	13	14
Sold (LAST year)	35	36	36	36
% of Change (Sold)	-65.71%	-63.89%	-63.89%	-61.11%
Sold Price per Sq. Ft. (THIS year)	\$517	\$517	\$517	\$519
Sold Price per Sq. Ft. (LAST year)	\$600	\$597	\$597	\$597
% of Change (Sq. Ft.)	-13.83%	-13.40%	-13.40%	-13.07%
TOTAL SFR & CONDO - Tiburon	11/30/09	12/7/09	12/14/09	12/21/09
Actives	71	71	70	68
Contingents/Pendings	20	18	16	15
Solds	70	72	74	78
Average DOM	136	137	144	134
% In Contract	21.98%	20.22%	18.60%	18.07%